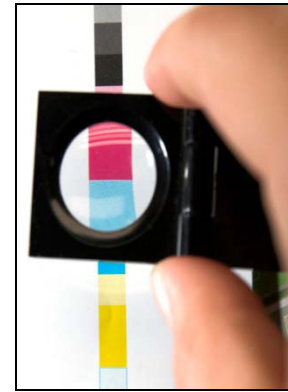


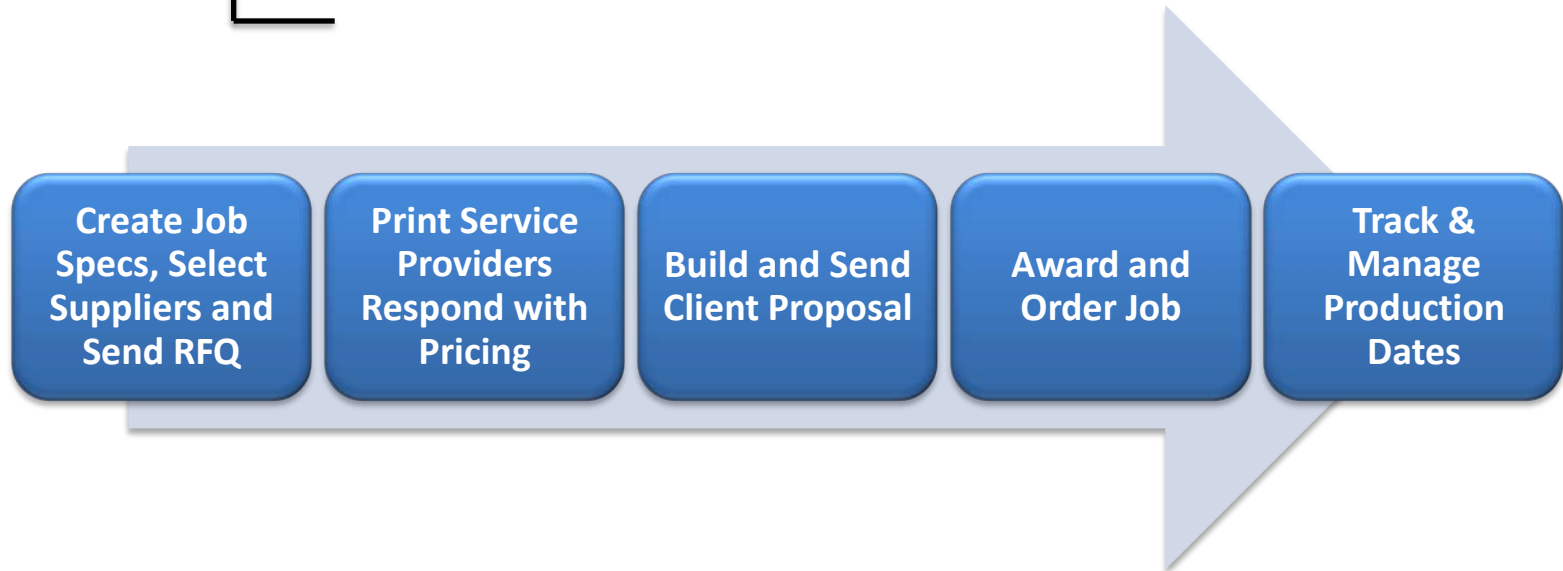
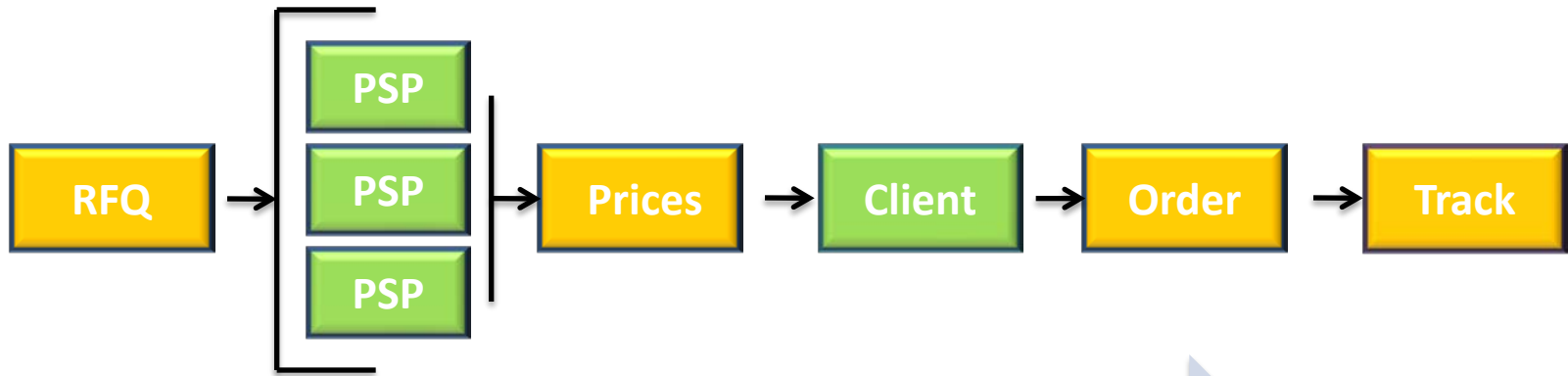
P3 SOFTWARE

Automating Procurement
for the World of Print





P3Expeditor Core Workflow





Create Job Specs, Select Suppliers and Send RFQ

Easy and Fast

The screenshot shows the 'Job Master' software interface. The main window is titled 'Job Master' and has a menu bar with 'Job', 'Actions', 'Prices', 'Order', 'Proposal', 'Project', 'Print', and 'Help'. Below the menu bar are buttons for 'Send RFQ >', 'Compare Bids >', 'Award Job >', 'Order Job >', and 'Complete Job >'. The 'Job Owner' is listed as 'byancich@p3software.com' and 'Job Savings: 0.00'.

The 'General Info' tab is active, showing fields for Job Number (00000105), Job Name (RiderGroup Brochure), Customer (MegaBuyer Co - John Mega), Project, Item Manager, Job Type (New Job), Inventory Type (Inventory), and Status (Planninq). There are also buttons for 'Edit', 'Search/Select', 'Open Project', and 'Add'.

The 'RFQ Info' tab is active, showing a table for 'Quantities' and 'Select Suppliers'. The 'Quantities' table has a dropdown set to '3' and a list of quantities: 10,000, 20,000, and 30,000. The 'Select Suppliers' table has columns for 'Supplier' and 'Bid In', with entries for 'Bozeman Graphics - byancich@...', 'Coastal Press - byancich@p3sof...', and 'Mazda Press - byancich@p3sof...'.

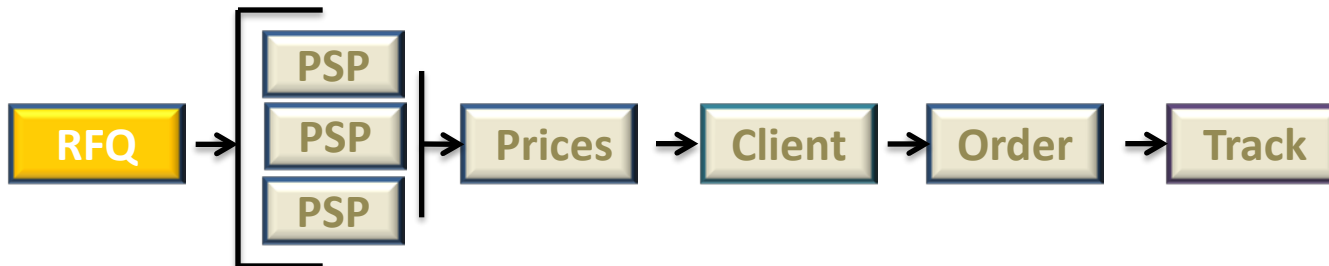
The 'Job Spec Type' is set to 'Detailed-Spec Print Only'. The 'Job Components' section includes 'GENERAL INSTRUCTIONS', 'PREPRESS SERVICES', 'PRESS-PAPER-INK COMPONENT', 'BINDERY SERVICES', and 'SHIPPING & MAILING'. The 'PREPRESS SERVICES' section includes 'Artwork Format: Digital File', 'File Type: Adobe PDF', 'Oper. System: Mac OSX', and 'Delivery Media: Internet File Transfer'. The 'PRESS-PAPER-INK COMPONENT' section includes 'Flat Size: 11 X 17 in', 'Finished Size: 8.5 X 11 in', 'Bleeds: Edges bleed at Head, Foot, Face, Spine', 'Paper: #2 grade Coated 60# Text, Gloss, White', 'Coating/Lamination: UV Coating 2-sides', and 'Prints: 5/5 same inks both sides'. The 'BINDERY SERVICES' section includes 'Binding Type: Saddlestitch' and 'Shrink wrap: single pieces'.

Build job specs using:

- Detailed smart templates or
- Create your own templates or
- Just write or paste in your specs

Simply point and click to select your suppliers

Emails RFQs to selected suppliers (you can attach files too!)





Create Simple or Detailed Job Cost RFQ'S

Easy and Fast

Project Print Help Save & Close

Compare Bids > Award Job > Order Job > Complete Job >

Job Owner: byancich@p3software.com Job Savings: 0.00

Job Spec Type: Detailed-Spec Print Only

Job Components (Double-Click on text below to edit)

Version 1: 16 pages

| | Quantities | 10,000 | 20,000 | 30,000 |
|-----------------|------------|--------|--------|--------|
| Total (Cost \$) | | | | |
| Print (Cost \$) | | | | |
| Paper (Cost \$) | | | | |

Version 2: 24 pages

| | Quantities | 10,000 | 20,000 | 30,000 |
|-----------------|------------|--------|--------|--------|
| Total (Cost \$) | | | | |
| Print (Cost \$) | | | | |
| Paper (Cost \$) | | | | |

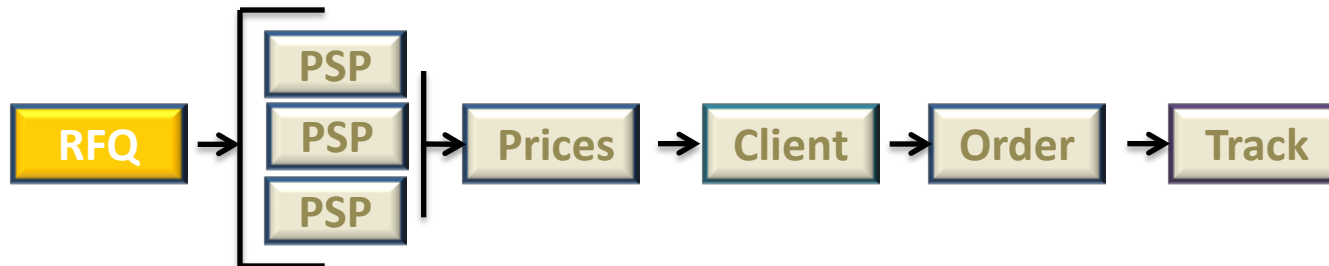
GENERAL INSTRUCTIONS: none required

PREPRESS SERVICES:

Artwork Format: Digital File
File Type: Adobe PDF
Oper. System: Mac OSX
Delivery Media: Internet File Transfer

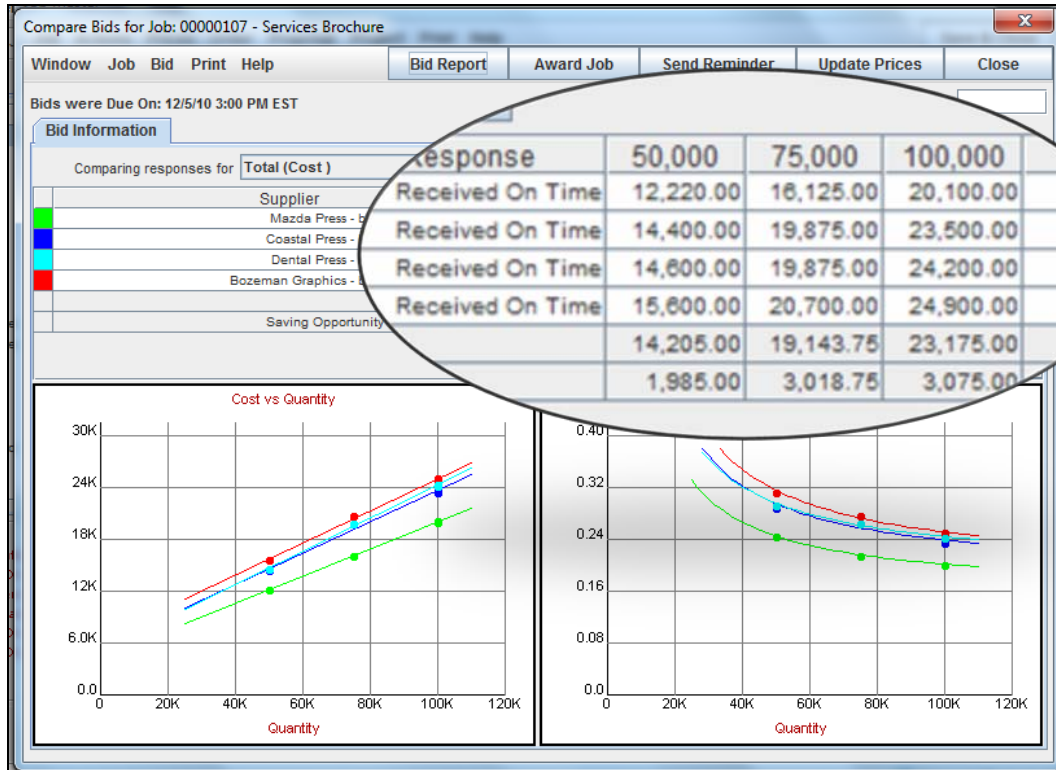
Request Detailed Cost Data:

- Compare Version Costs
- Breakout Specific Job Costs
- Print, Paper, Freight ... whatever
- Analyze Costs and Save Money!





Print Service Providers Respond with Pricing



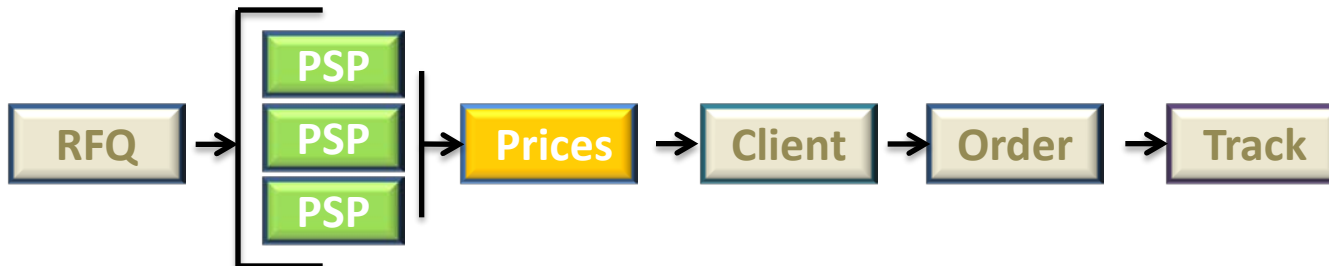
Easy and Fast

Supplier price responses automatically update in system

Easily compare prices and savings


Send Reminders, Create Bid Reports and Award Jobs

Estimate pricing for other quantities with the Implied Price Calculator





Build and Send Project Proposals


PROJECT PROPOSAL
Regency Office Products
81 Speen St
Franklin, MA 01760
Phone: 508-318-4587

Private Label Music
Leon Russell
100 Carney Way
Jackson, MS 77887

Proposal Date: 12/4/10
Project Name: Services Brochure

| Item Description | | Option 1 | Option 2 | Option 3 |
|-------------------------|-------------|-------------|-------------|-------------|
| Services Brochure | Quantities | 50,000 | 75,000 | 100,000 |
| | Price | \$20,366.67 | \$26,008.06 | \$30,923.08 |
| Graphic Design Services | Quantities | 50,000 | 75,000 | 100,000 |
| | Price | \$1,673.33 | \$1,673.33 | \$1,673.33 |
| | | Option 1 | Option 2 | Option 3 |
| | Total Price | \$22,040.00 | \$27,681.40 | \$32,596.41 |

PREPRESS SERVICES:
Artwork Format: Digital File
File Type: Adobe PDF

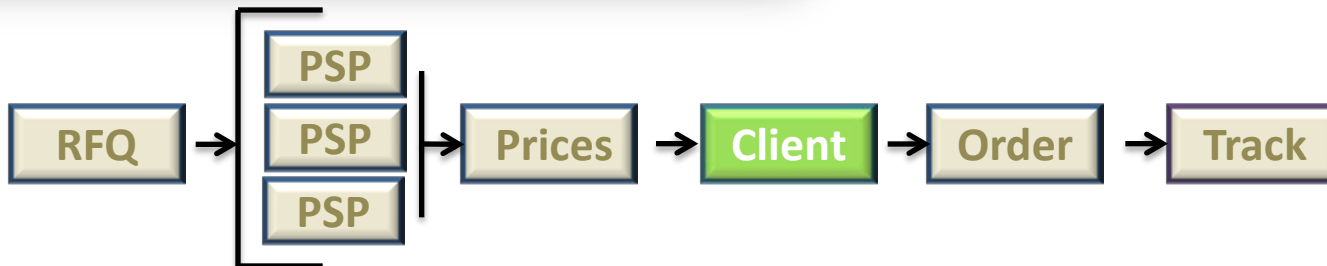
Easy and Fast

Build professional, branded project proposals

Include multiple items each with its own mark up

Options for including job specs, taxes and other information

Use standard or customized terms and conditions





Award and Order Job

PURCHASE ORDER:

REGENCY
OFFICE PRODUCTS

| | |
|--|---|
| To: Mazda Press Mike Zoom 10 Capacino Dr Montezuma, CA 33434 US Phone: 415-555-8734 Fax: 415-555-9987 byancich@p3software.com | Job #: 00000107 Order Date: 12/4/10 Date Required: 12/15/10 <small>For prompt payment, the above numbers must appear on all packages, documents, correspondence, etc. A copy of this order must be returned with your invoice, or payment may be delayed.</small> <small>This Purchase Order is subject to the Terms and Conditions listed below.</small> |
|--|---|

JOB: 00000107 - Services Brochure
Art Ready: 12/6/10
Proof Due: 12/8/10
Delivery Due: 12/15/10
Quantity Allowances: Over Run: 0% /Under Run: 0%
Currency: \$ US Dollars

| Quantity | Description | Unit Price | Unit Rate | Total Price | Tax |
|---------------|------------------------------|------------|--------------|-------------|-----|
| 75000 | 00000107 - Services Brochure | \$215.00 | per thousand | \$16,125.00 | |
| Total: | | | | \$16,125.00 | |

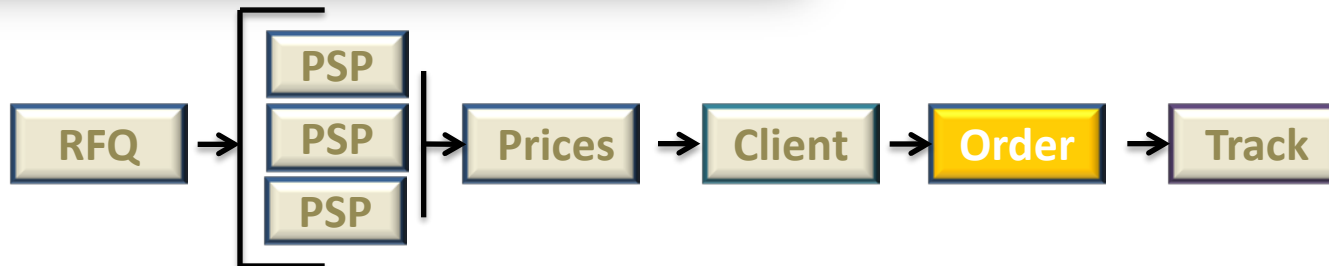
PREPRESS SERVICES:
Artwork Format: Digital File
File Type: Adobe PDF
Oper. System: Mac OSX
Delivery Media: Internet File Transfer
Prepress work: Ready to plate

Easy and Fast

Create detailed, branded Purchase Orders in a snap

Email orders to supplier directly from the system

Records and tracks all events in the Job History





Track & Manage Production Dates

Easy and Fast

Global Jobs Suppliers Customers Items Reports Help

byancich@p3software.com Showing jobs 0 days before and 3 days after selected date. Close Calendar

December 2010

| Sun | Mon | Tue | Wed | Thu | Fri | Sat |
|-----|-----|-----|-----|-----|-----|-----|
| | | | 1 | 2 | 3 | 4 |
| | | | (1) | (1) | | |
| 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| | (3) | (2) | (2) | | | |
| 12 | 13 | 14 | 15 | 16 | 17 | 18 |
| | | (2) | (2) | | | |
| 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| 26 | 27 | 28 | 29 | 30 | 31 | |

| Date | Job Name | Deadline Type |
|-----------|---------------------|---------------|
| 12/6/2010 | RiderGroup Brochure | Art Ready |
| 12/6/2010 | Xeroy Brochure 4 | Art Ready |
| 12/6/2010 | Services Brochure | Art Ready |
| 12/7/2010 | OPG Brochure2 | Proofs Due |
| 12/7/2010 | RiderGroup Brochure | Proofs Due |
| 12/8/2010 | Xeroy Brochure 4 | Proofs Due |
| 12/8/2010 | Services Brochure | Proofs Due |

Summary: 00000107 - Services Brochure

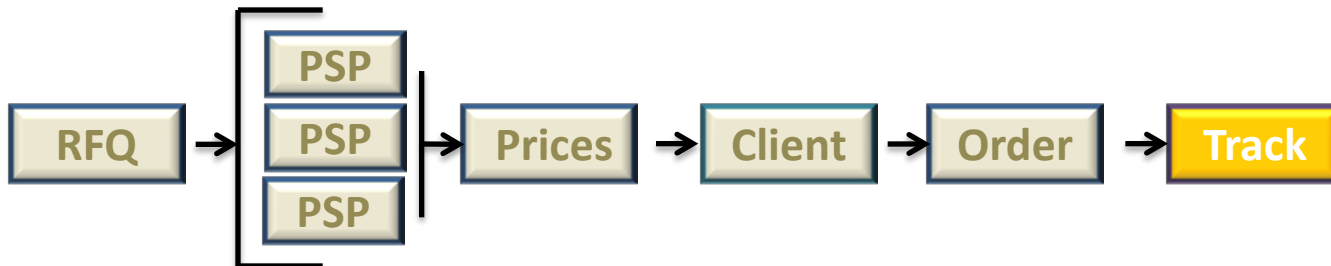
Owner: Bob Yancich Created: 12/4/10
Job Status: Ordered Bids Due: 12/5/10 closed
Quantity: 75000 Ordered: 12/4/10
Price: \$16,125.00 Art Ready: 12/6/10 anticipated
Supplier: Mazda Press Proofs Due: 12/8/10 anticipated
Contact: Mike Zoom Delivery Due: 12/15/10 anticipated
Phone: 415-555-8734

Job Notes History Specifications Active

The Calendar lets you track all deadlines for all jobs based on date and deadline type

Highlight a deadline item on the list and the job summary displays job details instantly

Makes it easy to view and manage an associate's calendar in their absence





Custom Report System

Easily Build Detailed Reports
Create Custom Report Templates
View in System or in a Spreadsheet App
Many Report Templates Included

Manage and Analyze data:
Purchase Volume
Savings
Supplier Performance
And much more...

| Q55 | | | | | | | | | | | | | |
|-----|----------------------------|--------------|---------------------|------------------------------|----------------------------|--------------------|-----------------|--------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|---------------------|
| | A | B | C | D | E | F | G | H | I | J | K | L | M |
| 40 | Dental Press | 3 | Beta Test 2 | - | Not Rated | 7/11/2010 | 2,000 | | 3 | - | - | - | 0 |
| 41 | Dental Press | 43 | FujiFilm Brochure | On Time | Exceeded Expectations | 10/18/2010 | 2,000 | \$1,400.00 | \$1,400.00 | 2,000 | \$1,550.00 | \$1,400.00 | \$150.00 |
| 42 | Dental Press | 71 | Beta Test 50 | On Time | Exceeded Expectations | 12/3/2010 | 2,000 | \$1,800.00 | - | 2,000 | \$1,988.33 | \$1,800.00 | \$188.33 |
| 43 | Dental Press | 00000097A | Xerox 2 Brochure | On Time | Exceeded Expectations | 11/18/2010 | 2,000 | \$2,000.00 | - | - | - | - | \$0.00 |
| 44 | Dental Press | 102 | Xerox 3 | On Time | Exceeded Expectations | 11/24/2010 | 2,000 | \$1,800.00 | - | 2,000 | \$2,100.00 | \$1,800.00 | \$300.00 |
| 45 | Group Name | Count | Count | Avg Days (Early/Late) | Average (Range 1-5) | Count | Total | Total | Total | Total | Total | Total | Total |
| 46 | Dental Press | 5 | 5 | 0 | 4 | 5 | 10,000 | 7,003.00 | 1,400.00 | 6,000 | 5,638.33 | 5,000.00 | 638.33 |
| 47 | | | | | | | | | | | | | |
| 48 | | | | | | | | | | | | | |
| 49 | Supplier: | Job | Job Name | Delivery On Time | Quality Rating | Order Price | Quantity | Savings Benchmark | Savings Final Amount | Savings Final Amount | Savings Final Amount | Savings Final Amount | Amount Saved |
| 50 | Mazda Press | 20 | Mapleleaf Brochure | - | Exceeded Expectations | \$2.00 | - | \$2.00 | - | - | - | - | \$0.00 |
| 51 | Mazda Press | 23 | CGX Sheet | On Time | Exceeded Expectations | \$0.00 | - | - | - | - | - | - | \$0.00 |
| 52 | Mazda Press | 41 | Beta Test 34 | - | Exceeded Expectations | \$0.00 | - | - | - | - | - | - | \$0.00 |
| 53 | Mazda Press | 69 | Beta test 48 | On Time | Exceeded Expectations | \$20.00 | 100 | \$30.00 | \$20.00 | \$20.00 | \$20.00 | \$20.00 | \$10.00 |
| 54 | Mazda Press | 75 | Beta test 48 | On Time | Excellent | \$20.00 | 100 | \$30.00 | \$20.00 | \$20.00 | \$20.00 | \$20.00 | \$10.00 |
| 55 | Mazda Press | 81 | MWV Brochure | On Time | Excellent | \$2,000.00 | 2,000 | \$2,058.33 | \$2,000.00 | \$2,000.00 | \$2,000.00 | \$2,000.00 | \$58.33 |
| 56 | Mazda Press | 96 | RiderGroup Brochure | On Time | Exceeded Expectations | \$4,000.00 | 4,000 | \$4,000.00 | - | - | - | - | \$0.00 |
| 57 | Mazda Press | 98 | RiderGroup Brochure | On Time | Not Rated | \$2,000.00 | 2,000 | \$2,100.00 | \$2,000.00 | \$2,000.00 | \$2,000.00 | \$2,000.00 | \$100.00 |
| 58 | Mazda Press | 100 | Palmcoast Brochure | On Time | Met Expectations | \$2,000.00 | 2,000 | \$2,100.00 | \$2,000.00 | \$2,000.00 | \$2,000.00 | \$2,000.00 | \$100.00 |
| 59 | Mazda Press | 107 | Services Brochure | On Time | Excellent | \$2,000.00 | 2,000 | \$2,366.67 | \$2,000.00 | \$2,000.00 | \$2,000.00 | \$2,000.00 | \$366.67 |
| 60 | Group Name | Count | Count | Avg Days (Early/Late) | Average (Range 1-5) | Count | Total | Total | Total | Total | Total | Total | Total |
| 61 | Mazda Press | 10 | 10 | 0 | 4.2222 | \$20.00 | 20,000 | \$25.00 | \$20.00 | \$20.00 | \$20.00 | \$20.00 | \$5.00 |
| 62 | | | | | | \$2,800.00 | 3,000 | \$4,000.00 | \$2,800.00 | \$2,800.00 | \$2,800.00 | \$2,800.00 | \$1,200.00 |
| 63 | Supplier: | Job | Job Name | Delivery On Time | Quality Rating | Order Price | Quantity | Savings Benchmark | Savings Final Amount | Savings Final Amount | Savings Final Amount | Savings Final Amount | Amount Saved |
| 64 | Mazda Press | 20 | Mapleleaf Brochure | - | Exceeded Expectations | \$16,125.00 | 75,000 | \$19,143.75 | \$16,125.00 | \$16,125.00 | \$16,125.00 | \$16,125.00 | \$3,018.75 |
| 65 | All Groups Combined | Count | Count | Avg Days (Early/Late) | Average (Range 1-5) | Count | Total | Total | Total | Total | Total | Total | Total |
| 66 | REPORT TOTALS | 27 | 27 | 0 | 3.8182 | \$211,125.00 | 271,000 | \$29,725.75 | \$24,965.00 | \$24,965.00 | \$24,965.00 | \$24,965.00 | \$4,750.00 |



In Summary

P3Expeditor establishes a connected workflow from job origination through supplier selection, pricing, proposal, order and tracking key production dates. It centralizes all job and pricing data and provides accountability, oversight and powerful reporting.

- **Easily track bidding and pricing metrics, win percentage, cost savings, supplier performance and much more**
- **Reduce: errors, dropped jobs, missed deadlines, excuses**
- **Adds visibility and automation throughout the entire workflow**



How effective is P3Expeditor?



" In my University it is mandatory policy that all external print is purchased through my department. We have been working with P3Expeditor for over 6 years. This is an extremely simple and inexpensive print specific software solution for print buyers. We have found the product to be easy to use and the company has been very responsive to our comments/suggestions implementing aspects of these in successive upgrades.

Duncan Hurst, Director, Media Services, Heriot-Watt University, Edinburgh, U.K.

Bendigo Bank

"We use P3Expeditor for all our quote, ordering and job reporting needs. We've been using P3Expeditor for a few years now and we love it. It has made our jobs so much easier and streamlines the workflow. It's a great program and it is very cost effective. We did a lot of research (globally) before selecting P3Expeditor and they were by far the best supplier. The people are great to deal with and provide exceptional support."

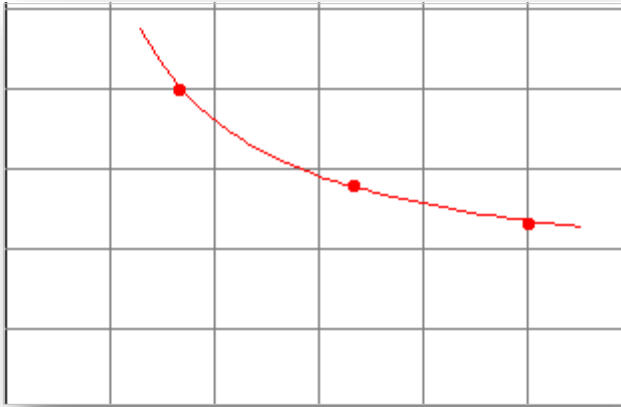
Heather Wallace, Print Production Manager, Bendigo and Adelaide Bank Limited, Victoria, Australia



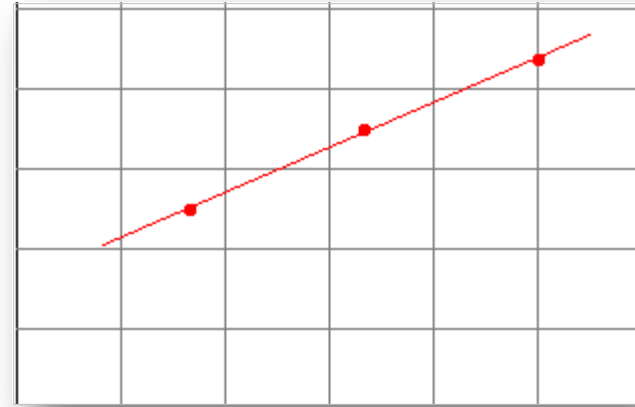
"We've been using P3Expeditor since 2005 for all the printing requests we outsource. It really helps us gather information quickly and keep it organized. Because of the ease of using this software we have been able to get more quotes which has ensured we were getting the best price and ultimately saved us money. As an added bonus our customers really like the output we get out of P3 that outlines all the quotes in a quick, easy to understand, chart. Great product for us, we love it!"

Mike Schrader, Manager, Printing & Mailing Solutions, Mercury Marine, Fond du Lac, Wisconsin

Our users say it best! Read comments from universities, publishers, government agencies, corporations, print managers and resellers around the world at www.p3software.com



Costs



Efficiency

**P3Expeditor is used by competitive, successful companies worldwide.
Each one effectively driving down costs while increasing efficiencies.**

Easy to use and surprisingly affordable

Get started today with a FREE 30 day full system trial

www.p3software.com

508-315-8000