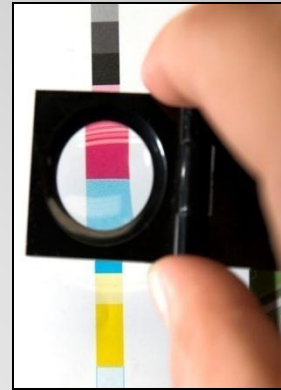
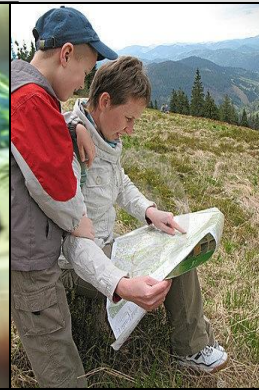


# Enabling Professional Print Management



## **P3 System Technology**

- **SECURE Cloud based Enterprise system**
- **Manages sourced production**
- **Establishes best market pricing on every job**
- **Lowers production costs allowing increased margins**
- **Easy to learn and use**
- **Surprisingly Affordable**
- **Fast implementation**
- **Immediate results**

**Saves 20% to 30% in TIME and COSTS**

## **P3Expeditor Core Workflow**



### **Features:**

**User Rights Editor - Branding - Editable menus - Data archive utility  
File Attachments - Reporting system - Customer Direct Ordering**

# Standardized Enterprise Workflow

## Organize and Centralize your Data

Browser: p3software.com https://p3software.com/applet/login.php

Global Jobs Suppliers Customers Items Reports Help

byancich@p3software.com  Show Active Jobs Only  Search Panel  Job Summary  No Panel Close Job List Reload List

Job List Schedule List

Job #	Job Name	Customer	Project	Item Manager	Active	Status	Bids	Bids Due	Created
000300	Rosetta Brochure	1st National Federal Bank...			<input checked="" type="checkbox"/>	Reviewing Prices	0/0	4/14/11	4/13/11
000294	Price Version Brochure	1st National Federal Bank...			<input checked="" type="checkbox"/>	Planning	0/0	4/13/11	4/12/11
000288	Rosetta Brochure	1st National Federal Bank... Version			<input checked="" type="checkbox"/>	Ordered	3/0		4/7/11
000287 A	Rosetta Sheet	1st National Federal Bank...			<input checked="" type="checkbox"/>	Planning	0/0	4/20/11	4/19/11
000287	Rosetta Sheet	1st National Federal Bank... Multi-item			<input checked="" type="checkbox"/>	Awarded	1/1	4/8/11	4/7/11
000276	Velere Brochure	1st National Federal Bank...			<input checked="" type="checkbox"/>	Planning	0/0	4/6/11	4/5/11
000275	New Brochure	1st National Federal Bank...			<input checked="" type="checkbox"/>	Bids Requested	3/0	4/6/11	4/5/11
000274	MunichRe Brochure	1st National Federal Bank...			<input checked="" type="checkbox"/>	Planning	0/0	4/6/11	4/5/11
000270	Visual Brochure	1st National Federal Bank... Visual Brochure			<input checked="" type="checkbox"/>	Reviewing Prices	3/3		3/31/11
000267	Visual Brochure	1st National Federal Bank... Visual Brochure			<input checked="" type="checkbox"/>	Awarded	3/0		3/30/11
000265	MunichRe Brochure	1st National Federal Bank... MunichRe Brochure			<input checked="" type="checkbox"/>	Complete	3/3		3/30/11
000261	Vertex Sell Sheet	1st National Federal Bank...			<input checked="" type="checkbox"/>	Reviewing Prices	1/1		3/28/11
000258B	Vertex Sell Sheet	1st National Federal Bank...			<input checked="" type="checkbox"/>	Planning	0/0	3/30/11	3/29/11
000258	Vertex Sell Sheet	1st National Federal Bank... Vertex Mailer			<input checked="" type="checkbox"/>	Reviewing Prices	3/0	3/28/11	3/23/11
000256	Vertex Brochure	1st National Federal Bank... Vertex Brochure			<input checked="" type="checkbox"/>	Complete	3/0		3/23/11
000249	Visual Brochure	1st National Federal Bank... Visual Brochure			<input checked="" type="checkbox"/>	Ordered	3/3		3/20/11
000248	Visual Brochure	1st National Federal Bank...			<input checked="" type="checkbox"/>	Ordered	3/3		3/20/11
000247	Advanced Pricing Brochure	1st National Federal Bank...			<input checked="" type="checkbox"/>	Awarded	2/1		3/19/11
000246	TEST 2	1st National Federal Bank...			<input checked="" type="checkbox"/>	Awarded	3/1		3/19/11
00000241	TEST 3	1st National Federal Bank... TEST 3			<input checked="" type="checkbox"/>	Reviewing Prices	3/2	3/15/11	3/14/11
00000227	Visual Brochure	1st National Federal Bank... Visual Brochure			<input checked="" type="checkbox"/>	Reviewing Prices	3/3	3/8/11	3/7/11

**Summary: 000299 - Teva Brochure**

Owner: Bob Yancich  
Job Status: Invoiced  
Quantity: 2000  
Price: \$2,000.00  
Supplier: Coastal Press  
Contact: Jim Buffet  
Phone: 301-655-9989

Created: 4/13/11  
Bids Due: 4/14/11 closed  
Ordered: 4/13/11  
AT Ready: 4/15/11 anticipated  
Proofs Due: 4/18/11 anticipated  
Delivery Due: 4/21/11 anticipated

Job Notes History Specifications  Active

Search Utility - Job Reorder/reprint - View all Jobs - Summary view

## Create Job Specs, Select Suppliers and Send RFQ

Job Master

Job Actions Prices Order Proposal Project Print Help Save & Close

Select Suppliers > Send RFQ > Compare Bids > Award Job > Order Job > Complete Job >

Job Owner: byancich@p3software.com Job Savings: 0.00

General Info Notes/History Cost Data

Job Number: 00000105 Edit

Job Name: RiderGroup Brochure

Customer: MegaBuyer Co - John Mega Search/Select

Project: Open Project

Item Manager: Search/Select

Job Type: New Job Add

Inventory Type: Inventory Add

Status: Planning  Active

Bids Due: Planned 12/03/10 03:00 PM

Art Ready: Anticipated 12/6/10

Proofs Due: Anticipated 12/7/10

Delivery Due: Anticipated 12/14/10

RFQ Info RFQ Options Order Info

Quantities	Supplier	Bid In
3		
10,000	Bozeman Graphics - byancich@...	<input type="checkbox"/>
20,000	Coastal Press - byancich@p3sof...	<input type="checkbox"/>
30,000	Mazda Press - byancich@p3sof...	<input type="checkbox"/>

Job Spec Type: Detailed-Spec Print Only

Job Components (Double-Click on text below to edit)

**GENERAL INSTRUCTIONS:**  
This is the 3rd reprint: previous job #00000092

**PREPRESS SERVICES:**  
Artwork Format: Digital File  
File Type: Adobe PDF  
Oper. System: Mac OSX  
Delivery Media: Internet File Transfer  
Prepress work: Pre-flight and proof  
Proofs Required: Contract Color, Color Layout

**PRESS-PAPER-INK COMPONENT: Self-Cover Booklet - 24 Pages**  
Flat Size: 11 X 17 in  
Finished Size: 8.5 X 11 in  
Bleeds: Edges bleed at Head, Foot, Face, Spine  
Paper: #2 grade Coated 60# Text, Gloss, White  
Coating/Lamination: UV Coating 2-sides  
Prints: 5/5 same inks both sides  
Inks: 1-Spot Color + 4-Color Process, Medium Coverage

**BINDERY SERVICES:**  
Binding Type: Saddlestitch  
Shrink wrap: single pieces

**SHIPPING & MAILING:**

Add Press/Paper/Ink Section Remove Section

Build job specs using:

- Detailed smart templates or
- Create your own templates or
- Just write or paste in your specs

Select Suppliers and send RFQ



## Create Simple or Detailed Job Cost RFQ'S

**Easy and Fast**

**Request Detailed Cost Data:**

- Compare Version Costs
- Breakout Specific Job Costs
- Print, Paper, Freight ...
- Analyze Costs and Save Money!  
(up to 40% and more)

Project Print Help Save & Close

Compare Bids >    Award Job >    Order Job >    Complete Job >

Job Owner: byancich@p3software.com    Job Savings: 0.00

**Job Spec Type**    Detailed-Spec Print Only

Job Components (Double-Click on text below to edit)

**Version 1: 16 pages**

	Quantities	10,000	20,000	30,000
Total (Cost \$)				
Print (Cost \$)				
Paper (Cost \$)				

**Version 2: 24 pages**

	Quantities	10,000	20,000	30,000
Total (Cost \$)				
Print (Cost \$)				
Paper (Cost \$)				

**GENERAL INSTRUCTIONS:** none required

**PREPRESS SERVICES:**

Artwork Format: Digital File  
File Type: Adobe PDF  
Oper. System: Mac OSX  
Delivery Media: Internet File Transfer

## Manage Your Preferred Suppliers

Suppliers List

Supplier-List Supplier-Record Help

Clear Filters Add Edit Close

Search Filters:

4 Color sheetfed

Company	Contact	Email	Category
1st in Print	Jen Wether	byancich@verizon.net	4 Color sheetfed, Envelopes, Color di...
AAA	Caleb	ctower@p3software.c...	Color digital, 4 Color sheetfed, Envelo...
ADPRINT	Joe Grapes	joe@adprint.com	4 Color sheetfed, Color digital
Awesome Envelopes	Haley Raspberry	haley@awesomeenvel...	Envelopes, 4 Color sheetfed
BANJO PRINT	Nick Banjo	nick.banjo@banjoprint....	4 Color sheetfed, Color digital
Bozeman Graphics	Rich Ladjinski	byancich@p3software...	4 Color sheetfed, Color digital, Screen...
Bright Print	Jennifer Star	jt@brightprint.com	4 Color sheetfed, Color digital
CARTER PRESS	Jack Carter	jack@carterpress.net	4 Color sheetfed, Digital High End
Coastal Press	Jim Buffet	byancich@p3software...	4 Color sheetfed, Color digital, Promo
Dental Press	Joe Drill	byancich@p3software...	4 Color sheetfed, Color digital
Mazda Press	Mike Zoom	byancich@p3software...	4 Color sheetfed, Color digital, Envelo...

**Supplier Summary**

Coastal Press  
Jim Buffet  
Rt A1A  
Key West, FL 33555  
US  
Phone: 301-555-9989  
FAX: 301-555-2345  
Email: byancich@p3software.com

Category Keywords:  
4 Color sheetfed, Color digital, Promo

Copy Details to Clipboard

**Bidders for Job: 000361 - Word Mark**

Supplier	Bid In
Mazda Press - byancich@p3software.com	<input type="checkbox"/>
Bozeman Graphics - byancich@p3softw...	<input type="checkbox"/>
Coastal Press - byancich@p3software.c...	<input type="checkbox"/>

Add supplier above to job ==>

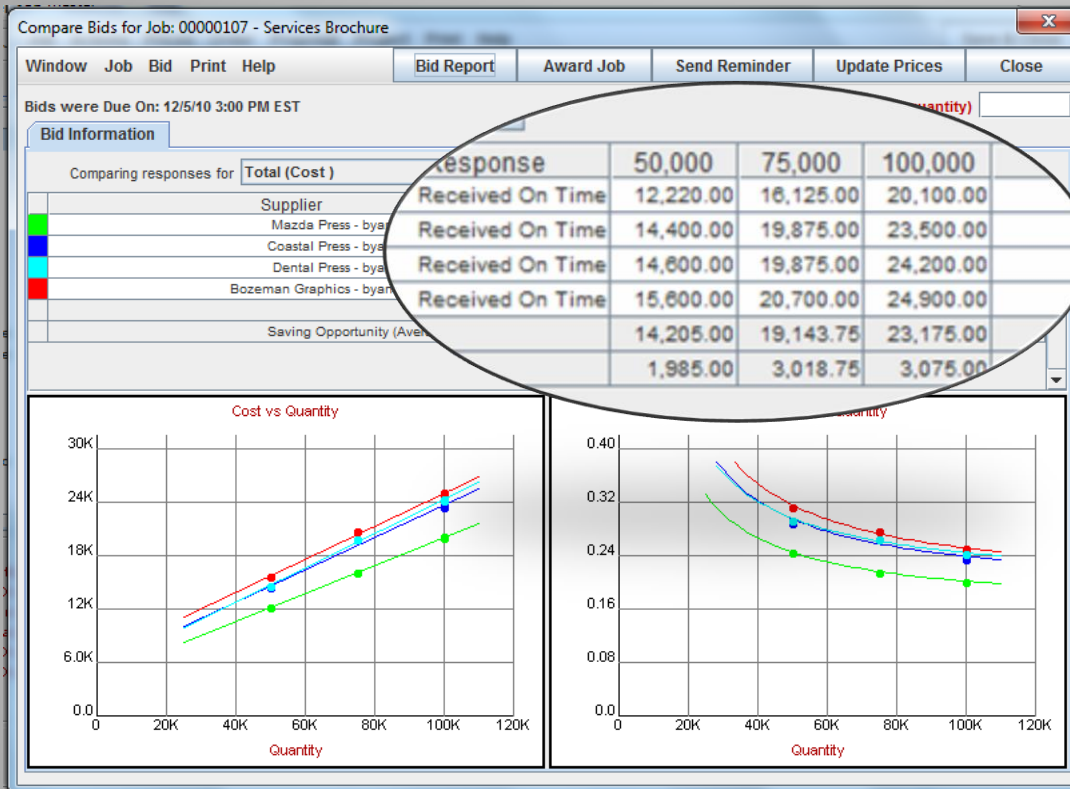
Remove supplier from job <==

**Easy and Fast**

**Intelligent Sourcing:**

- Categorize each supplier
- Select based on specialization
- Send RFQ w/attached files
- Simple Supplier Workflow
- No login, no training, no cost

## Print Service Providers Respond with Pricing



**Easy and Fast**

**Supplier price responses update in system**

**Easily compare prices and savings**

**Send Reminders, Create Bid Reports and Award Jobs**

**INSTANT pricing for other quantities with the Implied Price Calculator**



## Build and Send Project Proposals



MegaPrintBuyer Ltd.  
81 Speen St  
Natick, MA 01760 US  
Phone: 508-318-4587

**1st National Federal Bank**  
John Jones  
250 Market St  
Boston, MA 02234 US

Proposal Date: 7/14/11  
Project Name: Word

Item Description		Option 1	Option 2	Option 3
WordMark Brochure	Quantities	1,000	2,000	3,000
	Price	\$1,600.00	\$2,857.14	\$4,307.69
Design Services	Quantities	1,000	2,000	3,000
	Price	\$1,214.28	\$1,214.28	\$1,214.28
		Option 1	Option 2	Option 3
	<b>Total Price</b>	<b>\$2,814.28</b>	<b>\$4,071.42</b>	<b>\$5,521.98</b>

**PREPRESS SERVICES:**

Artwork Format: Digital File

**Build professional, branded project proposals**

**Include multiple items each with its own mark up**

**Options for including job specs, taxes and other information**

**Use standard or customized terms and conditions**

**Customers can order directly from the Proposal**

## Award and Order Job


**Easy and Fast**

**Create detailed, branded  
Purchase Orders fast**

**Email orders to supplier directly  
from the system**

**Records and tracks all events in  
the Job History**

**PURCHASE ORDER: 000360**



<b>To: Bozeman Graphics</b> Rich Ladjinski 309 N Black St Bozeman, MT 59715 US Phone: 416-555-8799 <b>Fax: 416-555-9987</b> byancich@p3software.com	Job #: 000360 Order Date: 7/18/11 <b>Date Required: 7/22/11</b> For prompt payment, the above numbers must appear on all packages, documents, correspondence, etc. A copy of this order must be returned with your invoice, or payment may be delayed. This Purchase Order is subject to the Terms and Conditions listed below.
---	---

**JOB: 000360 - WordMark Brochure**

Art Ready: 7/15/11  
 Proof Due: 7/19/11  
 Delivery Due: 7/22/11

Quantity Allowances: Over Run: 0% /Under Run: 0%  
 Currency: \$ US Dollars

Quantity	Description	Unit Price	Unit Rate	Total Price
2000	000360 - WordMark Brochure Quantity: 2,000 Price: Total (Cost \$): * 2,000.00	\$1,428.57	per thousand	\$2,857.14
	Design Services	\$0.00		\$1,214.28
<b>Total:</b>				<b>\$4,071.42</b>

**PREPRESS SERVICES:**

Artwork Format: Digital File  
 File Type: Adobe PDF  
 Oper. System: Mac OSX

## Track & Manage Production Dates

**Easy and Fast**

Global Jobs Suppliers Customers Items Reports Help

byancich@p3software.com Showing jobs 0 days before and 3 days after selected date. Close Calendar

December 2010

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1	2	3	4	
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

Date	Job Name	Deadline Type
12/6/2010	RiderGroup Brochure	Art Ready
12/6/2010	Xery Brochure 4	Art Ready
12/6/2010	Services Brochure	Art Ready
12/7/2010	OPG Brochure2	Proofs Due
12/7/2010	RiderGroup Brochure	Proofs Due
12/8/2010	Xery Brochure 4	Proofs Due
12/8/2010	Services Brochure	Proofs Due

**Summary: 0000107 - Services Brochure**

Owner: Bob Yancich  
Job Status: Ordered  
Quantity: 75000  
Price: \$16,125.00  
Supplier: Mazda Press  
Contact: Mike Zoom  
Phone: 415-555-8734

Created: 12/4/10  
Bids Due: 12/5/10 closed  
Ordered: 12/4/10  
Art Ready: 12/6/10 anticipated  
Proofs Due: 12/8/10 anticipated  
Delivery Due: 12/15/10 anticipated

Job Notes History Specifications  Active

The Calendar lets you track all deadlines for all jobs based on date and deadline type

Highlight a deadline item on the list and the job summary displays job details instantly

Makes it easy to view and manage an associate's calendar in their absence

## Custom Report System

- Easily Build Detailed Reports
- Create Custom Report Templates
- View in System or in a Spreadsheet App
- Many Report Templates Included

### SAVINGS BY OWNER

Record Source: Job Order Records

Selected: Created Date: From: 1/1/11 To: 12/31/11

Grouped By: Owner

Owner	Record Count	Number Bidders	Number Bids	Savings Benchmark	Savings Final Amount	Amount Saved	% Saved
Group Name	Count	Average	Average	Total	Total	Total	Average
arnoldb@p3software.com	213	1.23	1.08	807,787.16	684,225.05	123,562.11	18.1%
arthur@p3software.com	114	1.38	1.17	254,120.51	218,304.91	35,815.60	16.4%
darrenventor@p3software.com	132	1.89	1.77	848,008.73	517,032.19	330,976.54	64.0%
NancyP@p3software.com	137	2.09	1.96	1,062,125.82	693,755.39	368,370.43	53.1%
waltert@p3software.com	142	1.76	1.42	899,924.01	795,102.86	104,821.15	13.2%
Owner	Record Count	Number Bidders	Number Bids	Savings Benchmark	Savings Final Amount	Amount Saved	% Saved
All Groups Combined	Count	Average	Average	Total	Total	Total	Average
REPORT TOTALS	738	1.67	1.48	3,871,966.23	2,908,420.40	963,545.83	33.1%

## Custom Report System

Manage and Analyze data:

Purchase Volume, Cost Savings, Supplier Performance and much more...

### P3 ORDERS REPORT CARD

Record Source: Job Order Records

Selected: Created Date: From: 7/1/11 To: 12/31/11

Grouped By: Winning Bid: Supplier: Company

Winning Bid: Supplier: Company	Record Count	Number Bids	Savings Benchmark	Order Price	Amount Saved	Delivery On Time	Quality Rating
Group Name	Count	Average	Total	Total	Total	On Time %	Average (Range 1-5)
Aclaim	1	2.00	15,986.40	5,468.40	10,518.00	100.00%	3.00
Alliance	4	3.00	74,539.33	62,271.00	12,268.33	100.00%	3.00
Andersen	2	3.00	23,890.03	20,738.10	3,151.93	100.00%	3.00
Art Print	11	3.00	60,774.65	48,319.00	14,455.65	100.00%	3.00
Beatle Press	1	2.00	86,854.00	60,005.00	26,849.00	100.00%	4.00
Breaker & Co.	1	3.00	1,145.93	977.80	168.13	100.00%	3.00
Commeroe	2	4.00	69,355.00	63,385.00	5,970.00	100.00%	2.00
Commendable	5	3.00	14,758.65	9,312.89	5,445.76	100.00%	2.80
Ernst Litho	1	4.00	16,644.12	9,700.00	6,944.12	100.00%	3.00
Master Litho	1	2.00	944.50	765.00	179.50	100.00%	3.00
Morie Press	8	3.12	13,910.53	11,214.00	2,696.53	80.00%	3.00
Regency Printing	8	3.00	305,224.34	262,682.00	42,542.34	100.00%	2.88
Sommerville	6	3.00	9,581.92	7,583.76	1,998.16	100.00%	3.00
South Street Group	2	2.50	4,013.08	2,535.73	1,477.35	100.00%	3.00
Tinker Stevens	18	2.83	37,806.48	34,625.00	2,981.48	92.30%	3.22
Winning Bid: Supplier: Company	Record Count	Number Bids	Savings Benchmark	Order Price	Amount Saved	Delivery On Time	Quality Rating
All Groups Combined	Count	Average	Total	Total	Total	On Time %	Average (Range 1-5)
REPORT TOTALS	75	2.97	737,406.63	599,253.28	138,152.35	94.00%	3



**P3Expeditor is a cloud based SaaS system that establishes a connected workflow from job origination through supplier selection, pricing, proposal, order and tracking key production dates. It centralizes all job and pricing data and provides accountability, oversight and powerful reporting.**

- **Easily track pricing metrics, win percentage, cost savings, supplier performance and much more**
- **Reduce: costs, errors, dropped jobs, missed deadlines, excuses**
- **Adds visibility and automation throughout the entire workflow**

**Save 20% to 30% in TIME and COSTS**



**Increase Value to your Organization**

**Manage ALL  
Printing Services**

**Sign up for a 30 Day FREE Trial at [P3Software.com](http://P3Software.com)**

**Arrange for a free online review via webinar at your convenience**

**Contact a friendly system expert at  
508-315-8000 (sales)**

