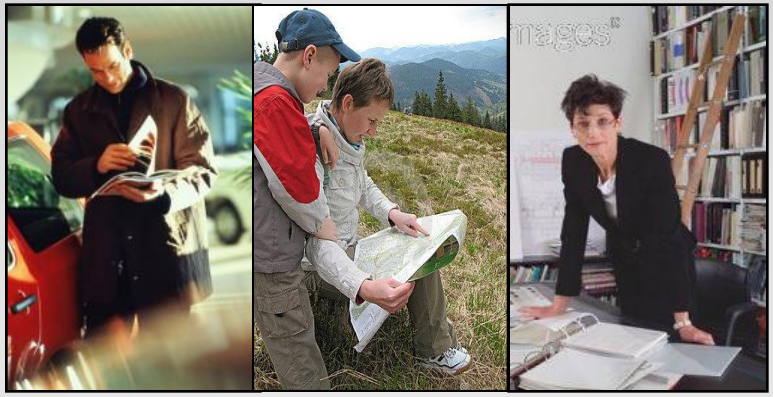
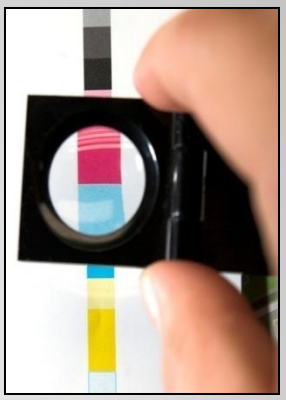
P3 SOFTWARE
Innovative Print Procurement Solutions

Enabling Professional Print Management





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P3 System Technology

- SECURE Cloud based Enterprise system
- Manages sourced production
- Establishes best market pricing on every job
- Lowers production costs allowing increased margins
- Easy to learn and use
- Surprisingly Affordable
- Fast implementation
- Immediate results

Saves 20% to 30% in TIME and COSTS

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P3Expeditor Core Workflow

Features:

User Rights Editor - Branding - Editable menus - Data archive utility

File Attachments - Reporting system - Customer Direct Ordering

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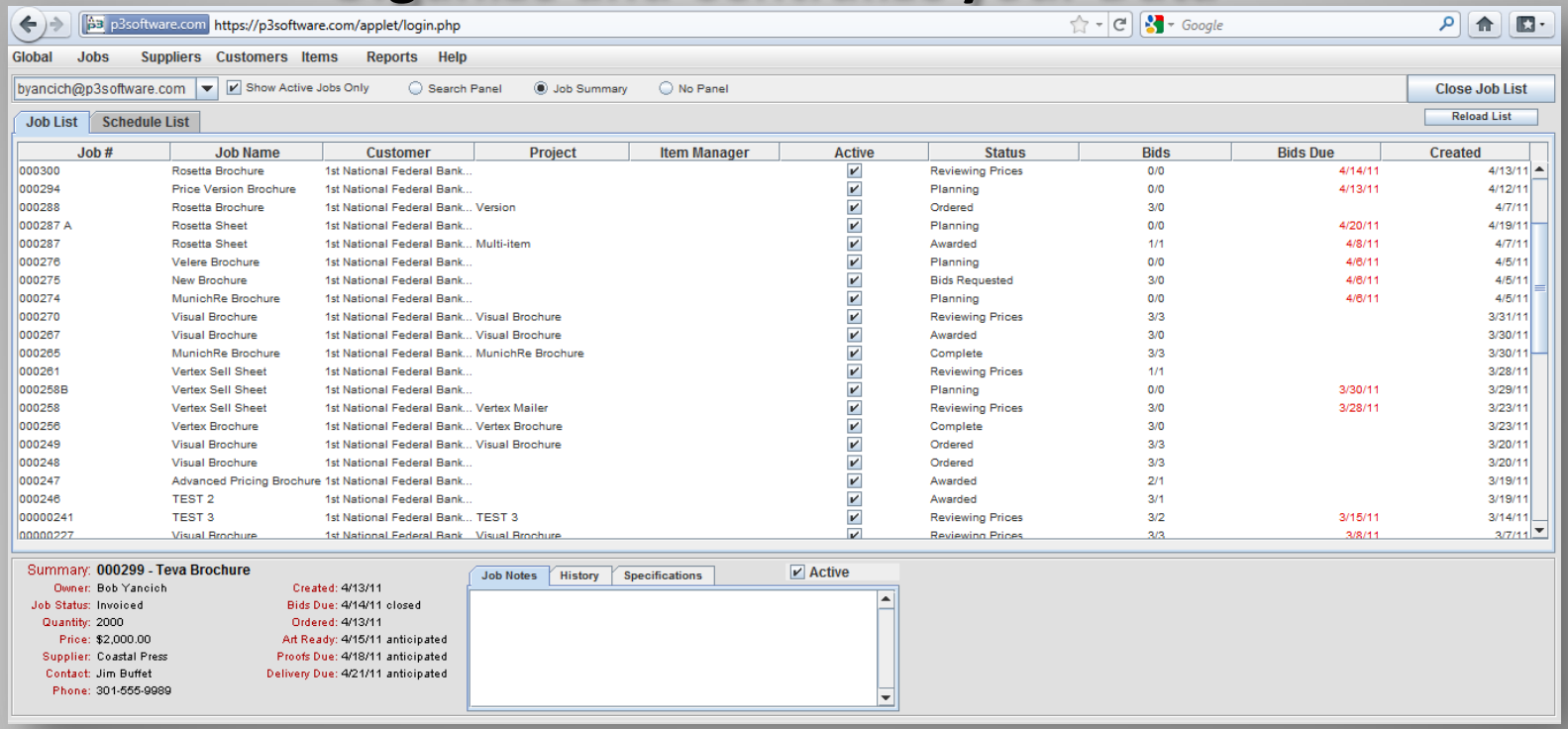
Standardized Enterprise Workflow

Organize and Centralize your Data



Search Utility - Job Reorder/reprint - View all Jobs - Summary view

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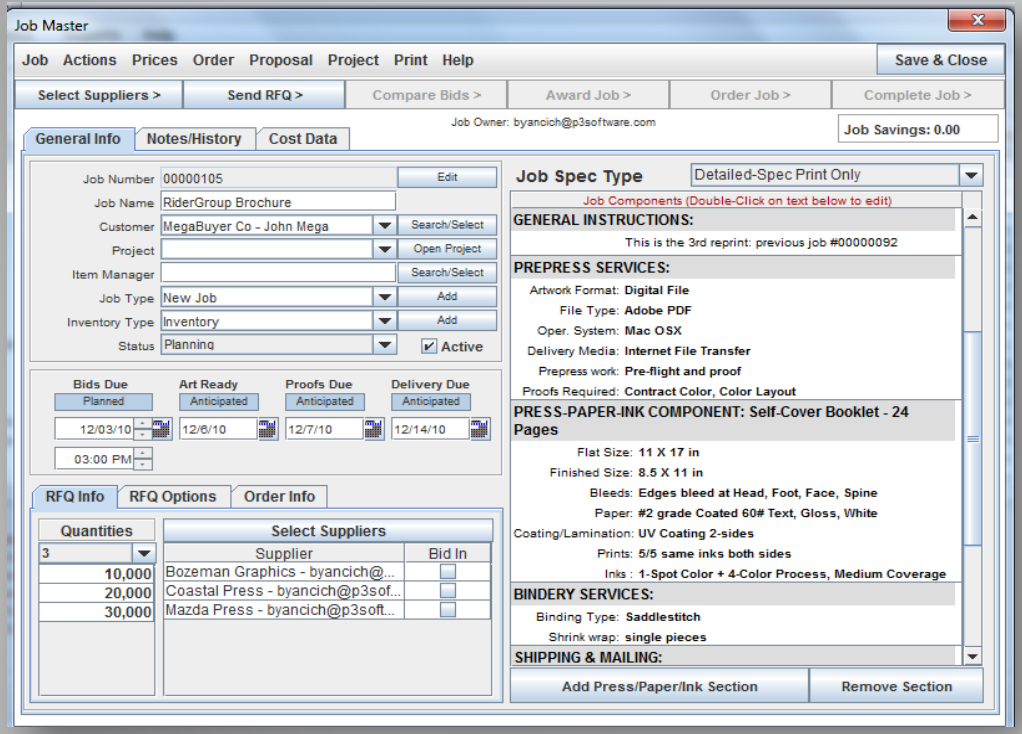
Create Job Specs, Select Suppliers and Send RFQ



Build job specs using:

- **Detailed smart templates or**
- **Create your own templates or**
- **Just write or paste in your specs**

Select Suppliers and send RFQ

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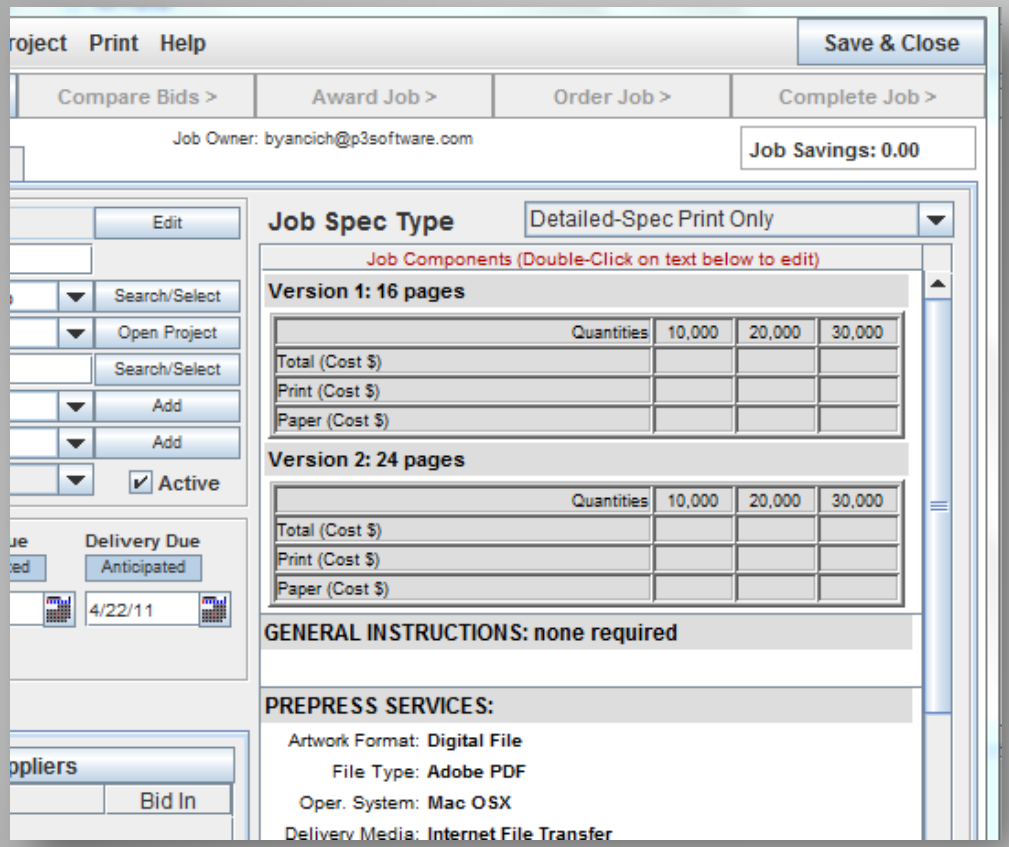
Create Simple or Detailed Job Cost RFQ'S



Easy and *Fast*

Request Detailed Cost Data:

- **Compare Version Costs**
- **Breakout Specific Job Costs**
- **Print, Paper, Freight …**

•Analyze Costs and Save Money!
(up to 40% and more)

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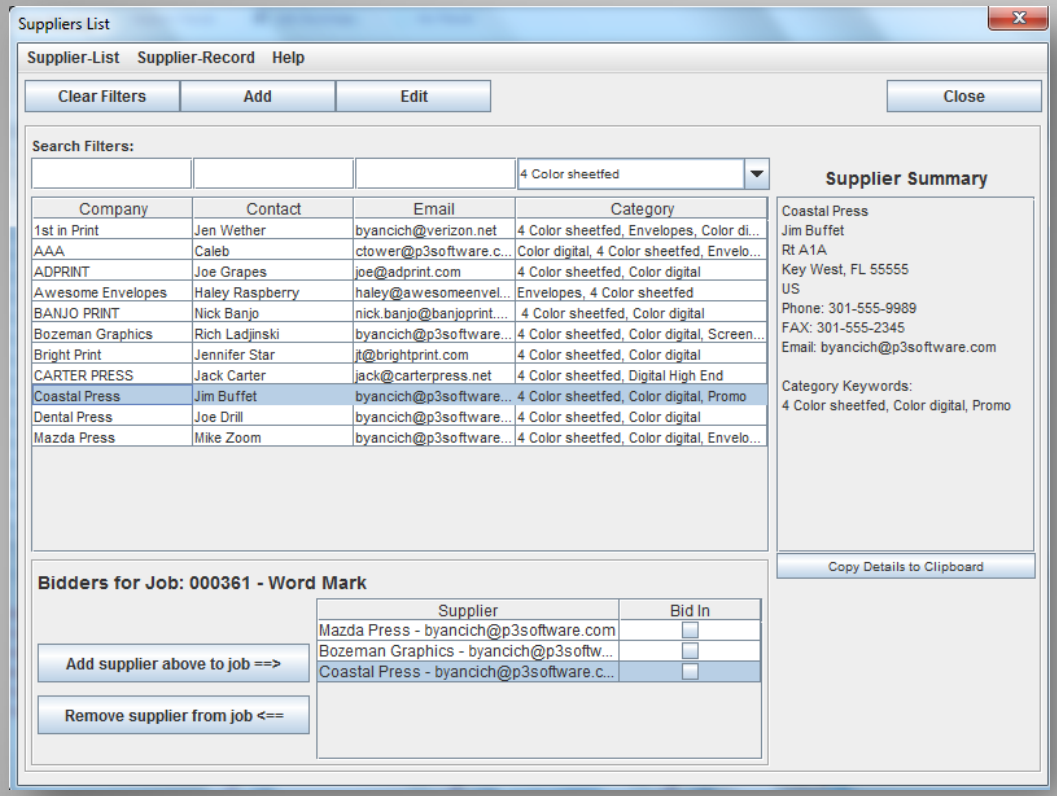
Manage Your Preferred Suppliers



Easy and *Fast*

Intelligent Sourcing:

- Categorize each supplier
- Select based on specialization
- Send RFQ w/attached files

- Simple Supplier Workflow
- No login, no training, no cost

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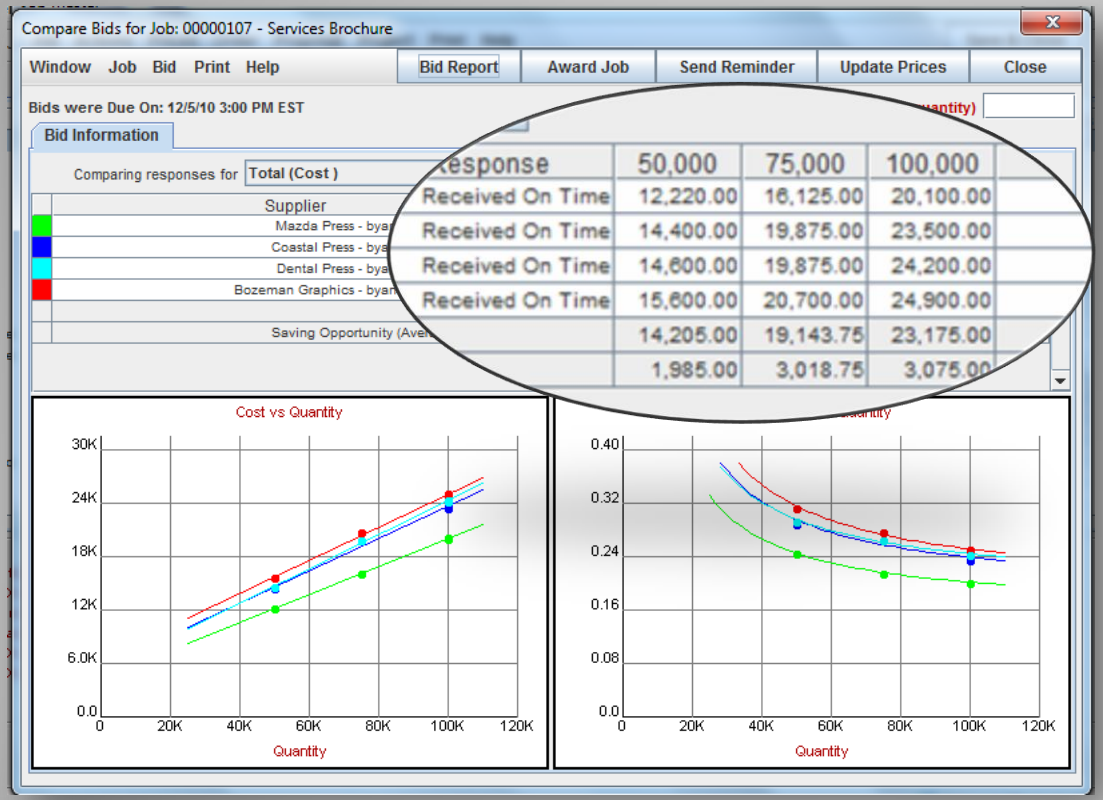
Print Service Providers Respond with Pricing



Easy and *Fast*

Supplier price responses update in system

Easily compare prices and savings

Send Reminders, Create Bid Reports and Award Jobs

INSTANT pricing for other quantities with the Implied Price Calculator

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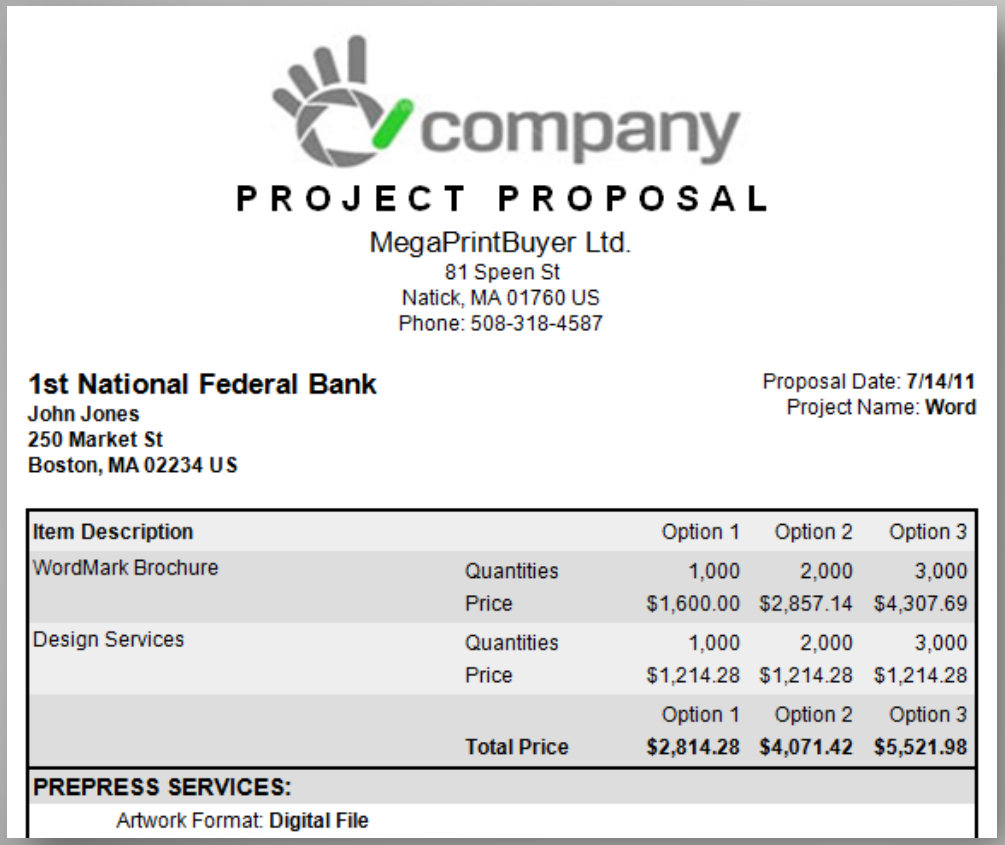
Build and Send Project Proposals



company

PROJECT PROPOSAL

MegaPrintBuyer Ltd.
81 Speen St
Natick, MA 01760 US
Phone: 508-318-4587

1st National Federal Bank
John Jones
250 Market St
Boston, MA 02234 US

Proposal Date: **7/14/11**
Project Name: **Word**

Item Description		Option 1	Option 2	Option 3
WordMark Brochure	Quantities	1,000	2,000	3,000
	Price	$1,600.00	$2,857.14	$4,307.69
Design Services	Quantities	1,000	2,000	3,000
	Price	$1,214.28	$1,214.28	$1,214.28
		Option 1	Option 2	Option 3
	Total Price	**$2,814.28**	**$4,071.42**	**$5,521.98**

PREPRESS SERVICES:

Artwork Format: **Digital File**

- **Build professional, branded project proposals**
- **Include multiple items each with its own mark up**
- **Options for including job specs, taxes and other information**
- **Use standard or customized terms and conditions**
- **Customers can order directly from the Proposal**

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Award and Order Job

PURCHASE ORDER: 000360

company

To: Bozeman Graphics
Rich Ladjinski
309 N Black St
Bozeman, MT 59715 US
Phone: 416-555-8799
Fax: 416-555-9987
byancich@p3software.com

Job #: 000360
Order Date: 7/18/11
Date Required: 7/22/11

For prompt payment, the above numbers must appear on all packages, documents, correspondence, etc. A copy of this order must be returned with your invoice, or payment may be delayed.

This Purchase Order is subject to the Terms and Conditions listed below.

JOB: 000360 - WordMark Brochure

Art Ready: **7/15/11**
Proof Due: **7/19/11**
Delivery Due: **7/22/11**
Quantity Allowances: **Over Run: 0% /Under Run: 0%**
Currency: **$ US Dollars**

Quantity	Description	Unit Price	Unit Rate	Total Price
2000	000360 - WordMark Brochure Quantity: 2,000 Price:Total (Cost $): * 2,000.00	$1,428.57	per thousand	$2,857.14
	Design Services	$0.00		$1,214.28
			Total:	$4,071.42

PREPRESS SERVICES:

Artwork Format: **Digital File**
File Type: **Adobe PDF**
Oper. System: **Mac OSX**

Easy and *Fast*

Create detailed, branded Purchase Orders fast

Email orders to supplier directly from the system

Records and tracks all events in the Job History

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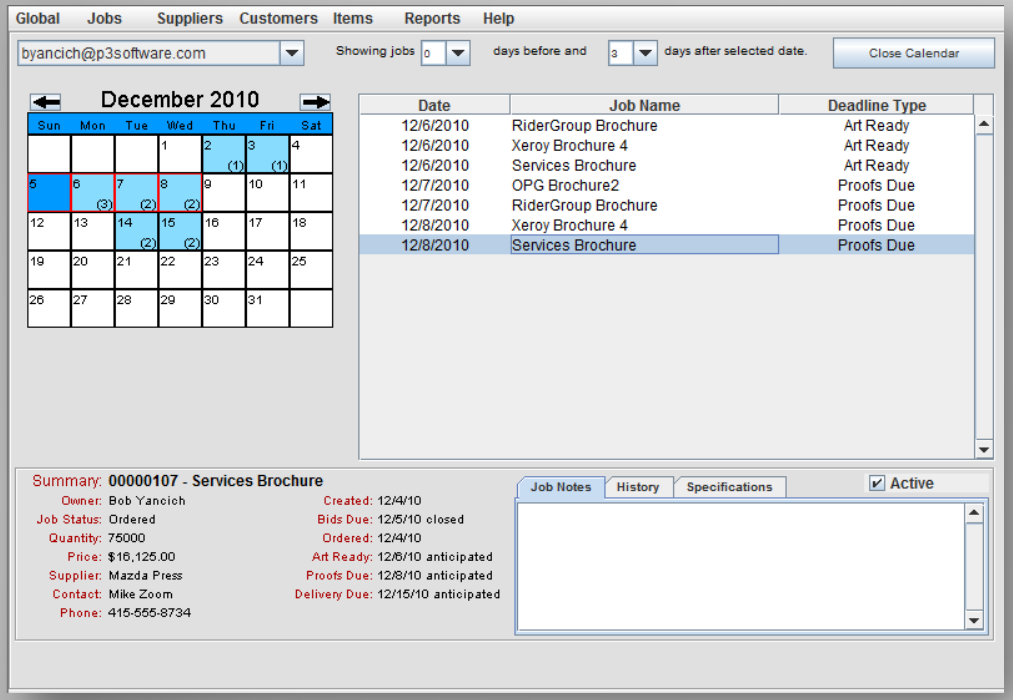
Track & Manage Production Dates



Easy and *Fast*

The Calendar lets you track all deadlines for all jobs based on date and deadline type

Highlight a deadline item on the list and the job summary displays job details instantly

Makes it easy to view and manage an associate's calendar in their absence

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Custom Report System

- Easily Build Detailed Reports
- Create Custom Report Templates
- View in System or in a Spreadsheet App
- Many Report Templates Included

SAVINGS BY OWNER

Record Source: Job Order Records
Selected: Created Date: From: 1/1/11 To: 12/31/11
Grouped By: Owner

Owner Group Name	Record Count Count	Number Bidders Average	Number Bids Average	Savings Benchmark Total	Savings Final Amount Total	Amount Saved Total	% Saved Average
arnoldb@p3software.com	213	1.23	1.08	807,787.16	684,225.05	123,562.11	18.1%
arthur@p3software.com	114	1.38	1.17	254,120.51	218,304.91	35,815.60	16.4%
darrenventor@p3software.com	132	1.89	1.77	848,008.73	517,032.19	330,976.54	64.0%
NancyP@p3software.com	137	2.09	1.96	1,062,125.82	693,755.39	368,370.43	53.1%
waltert@p3software.com	142	1.76	1.42	899,924.01	795,102.86	104,821.15	13.2%
Owner All Groups Combined	**Record Count Count**	**Number Bidders Average**	**Number Bids Average**	**Savings Benchmark Total**	**Savings Final Amount Total**	**Amount Saved Total**	**% Saved Average**
REPORT TOTALS	738	1.67	1.48	3,871,966.23	2,908,420.40	963,545.83	33.1%

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Custom Report System

Manage and Analyze data:

Purchase Volume, Cost Savings, Supplier Performance and much more…

P3 ORDERS REPORT CARD

Record Source: Job Order Records
Selected: Created Date: From: 7/1/11 To: 12/31/11
Grouped By: Winning Bid: Supplier: Company

Winning Bid: Supplier: Company Group Name	Record Count Count	Number Bids Average	Savings Benchmark Total	Order Price Total	Amount Saved Total	Delivery On Time On Time %	Quality Rating Average (Range 1-5)
Aclaim	1	2.00	15,986.40	5,468.40	10,518.00	100.00%	3.00
Alliance	4	3.00	74,539.33	62,271.00	12,268.33	100.00%	3.00
Andersen	2	3.00	23,890.03	20,738.10	3,151.93	100.00%	3.00
Art Print	11	3.00	60,774.65	46,319.00	14,455.65	100.00%	3.00
Beatle Press	1	2.00	86,854.00	60,005.00	26,849.00	100.00%	4.00
Breaker & Co.	1	3.00	1,145.93	977.80	168.13	100.00%	3.00
Commerce	2	4.00	69,355.00	63,385.00	5,970.00	100.00%	2.00
Commendable	5	3.00	14,758.65	9,312.89	5,445.76	100.00%	2.80
Ernst Litho	1	4.00	16,644.12	9,700.00	6,944.12	100.00%	3.00
Master Litho	1	2.00	944.50	765.00	179.50	100.00%	3.00
Morrie Press	8	3.12	13,910.53	11,214.00	2,696.53	60.00%	3.00
Regency Printing	8	3.00	305,224.34	262,682.00	42,542.34	100.00%	2.88
Sommerville	6	3.00	9,581.92	7,583.76	1,998.16	100.00%	3.00
South Street Group	2	2.50	4,013.08	2,535.73	1,477.35	100.00%	3.00
Tinker Stevens	18	2.83	37,606.48	34,625.00	2,981.48	92.30%	3.22
Winning Bid: Supplier: Company All Groups Combined	**Record Count Count**	**Number Bids Average**	**Savings Benchmark Total**	**Order Price Total**	**Amount Saved Total**	**Delivery On Time On Time %**	**Quality Rating Average (Range 1-5)**
REPORT TOTALS	75	2.97	737,405.63	599,253.28	138,152.35	94.00%	3

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P3Expeditor is a cloud based SaaS system that establishes a connected workflow from job origination through supplier selection, pricing, proposal, order and tracking key production dates. It centralizes all job and pricing data and provides accountability, oversight and powerful reporting.

- **Easily track pricing metrics, win percentage, cost savings, supplier performance and much more**
- **Reduce: costs, errors, dropped jobs, missed deadlines, excuses**
- **Adds visibility and automation throughout the entire workflow**

Save 20% to 30% in TIME and COSTS

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Increase Value to your Organization

Manage ALL
Printing Services

Sign up for a 30 Day FREE Trial at P3Software.com

Arrange for a free online review via webinar at your convenience

Contact a friendly system expert at
508-315-8000 (sales)

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